

For immediate release

Jyothy LABORATORIES LIMITED

Jyothy Laboratories Ltd Q3FY15 (Consolidated)

Net Sales up 14% at Rs 356.37 crore

Net Profit up 20% at Rs 26.46 crore

Editor Synopsis

Q3FY15v/s Q3FY14

- Net Sales at Rs 356.37 crore v/s Rs 313.35 crore, up 14%
- Net Profit at Rs 26.46 crore v/s Rs 22.05 crore, up 20%
- Cash Profit at Rs 45.87 crore v/s Rs 28.39 crore, up 62%
- EBIDTA margin at 13.5% v/s 13.2%
- EPS at Rs 1.46 v/s Rs 1.32

9MFY15 v/s 9MFY14

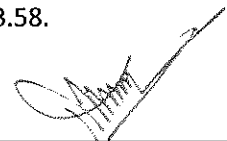
- Net Sales at Rs 1,109.17 crore v/s Rs 962.46 crore, up 15%
- Net Profit at Rs 94.06 crore v/s Rs 59.98 crore, up 57%
- Cash Profit at Rs 136.34 crore v/s Rs 78.09 crore, up 75%
- EBIDTA margin at 12.6% v/s 13.2%
- EPS at Rs 5.20 v/s Rs 3.58

Mumbai, January 28th, 2015: Jyothy Laboratories Ltd (JLL), Indian FMCG Company, today reported a Net Sales of Rs 356.37 crore for the quarter ended December 31st, 2014 as against Rs 313.35 crore for the corresponding quarter last year, a rise of 14%. During the same period, the company reported a Net Profit of Rs 26.46 crore, as against Rs 22.05 crore; up by 20%.

The EBIDTA margin for the quarter was at 13.5% as against 13.2% reported in Q3FY14. The company reported EPS of Rs 1.46 as against Rs 1.32 in the corresponding quarter last year.

For the nine months period, JLL reported Net Sales of Rs 1,109.17 crore compared to Rs 962.46 crore during the corresponding period last year, a rise of 15%. Net Profit for 9MFY15 stood at Rs 94.06 crore compared to Rs 59.98 crore; up 57%.

The EBIDTA margin for the nine months period ended December 31st, 2014 was at 12.6% as against 13.2% reported in 9MFY14. The company reported EPS of Rs 5.20 as against Rs 3.58.



Segmental Performance (Q3FY15 v/s Q3FY14) (Consolidated)

- Revenues of Soaps and Detergent business, which includes brands like Ujala, Henko, Exo, Pril, Margo, Mr. White and Chek stood at Rs 276.80 crore in Q3FY15 compared to Rs. 247.54 crore in Q3FY14, up 12%.
- Home Care, which includes mosquito repellent Maxo, Incense sticks and Exo scrubber, witnessed revenues to the tune of Rs 65.51 crore in Q3FY15 as against Rs 56.37 crore during the same period last year, up 16%.

Commenting on the performance, Mr. M P Ramachandran – Chairman & Managing Director, Jyothy Laboratories Ltd said, "The enhanced spending on marketing and advertising across power brands have started to yield positive results. We have been witnessing a good traction across segments and are confident to meet the FY15 target."

"The sharp decline in crude oil prices and the fall in commodity prices over the last few months will improve our margins during the coming quarters," Mr. M P Ramachandran added.

ABOUT JYOTHY LABORATORIES:

Jyothy Laboratories Ltd, a fast moving consumer goods Company was founded in 1983 by Mr. M P Ramachandran. Over the years the company has evolved from a single product proprietary firm into a multi brand, BSE & NSE listed company involved in the manufacturing and marketing of products in fabric care, mosquito repellent, surface cleaning, personal care and incense sticks.

The company boasts of 10 brands in its kitty including Ujala, Maxo, Exo, Henko, Pril, Margo, Neem, Fa, Mr. White and Chek that are well-known and established brands in their respective categories.

The Company is also engaged into service sector in organized laundry to provide "World class laundry at affordable price at your doorstep" through its subsidiary 'Jyothy Fabricare Services Limited'.

For more information, please contact:

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