

For immediate release

# *Jyothy* LABORATORIES LIMITED

Jyothy Laboratories Ltd Q1FY17 (Consolidated)

Net Sales up 8.9% at Rs. 439.9 crore

Net Profit up 78.2% at Rs. 45.9 crore

## Editor Synopsis

### Q1FY17 v/s Q1FY16

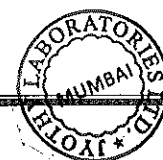
- Net Sales at Rs. 439.9 crore v/s Rs. 403.9 crore, up 8.9%
- Net Profit at Rs. 45.9 crore v/s Rs. 25.8 crore, up 78.2%
- Operating EBIDTA margin at 18.4 % v/s 17.1%
- EPS at Rs. 2.53 v/s Rs. 1.42

**Mumbai, August 11, 2016:** Jyothy Laboratories Ltd (JLL), Indian FMCG Company, today reported a Net Sales of Rs. 439.9 crore for the quarter ended June 30<sup>th</sup>, 2016 up 8.9% as against Rs. 403.9 crore for the corresponding quarter last year. During the same period, the Net Profit stood at Rs. 45.9 crore, as against Rs. 25.8 crore; up 78.2%.

The Operating EBIDTA margin for the quarter was recorded at 18.4% as against 17.1% reported in Q1FY16. The company reported EPS of Rs. 2.53 as against Rs. 1.42 in the corresponding quarter of last year.

### **Segmental Performance**

- **Fabric Care: Includes Fabric Whitener, Fabric Enhancer, Bar Soap, Detergent Powder**
  - Revenues for the quarter ended June 30<sup>th</sup> 2016 stood at Rs. 204.5 crore, up 10.7% compared to Rs. 184.7 crore in Q1FY16. Segment Results for the same period stood at Rs. 47.3 crore over Rs. 35.9 crore reporting a rise of 31.6%.
- **Dishwashing: Includes Dish Wash Scrubber and Scrubber Steel, Dish Wash Bar, Liquid and Powder**
  - Revenues for the quarter ended June 30<sup>th</sup> 2016 stood at Rs. 128.1 crore up 9.9% as against Rs. 116.6 crore. Segment Results for the same period were recorded at Rs. 21.6 crore, as against Rs. 14.7 crore in Q1FY16 posting a growth of 46.9%.



A handwritten signature in black ink, appearing to be "S. Jyothy".

- **Household Insecticides: Includes Mosquito Repellent Coil, Liquid and Card**
  - Revenues for the quarter ended June 30<sup>th</sup> 2016 stood at Rs. 34.0 crore as against Rs. 38.3 crore. Segment Results for the same period were recorded at Rs. (0.9) crore, as against Rs. (2.6) crore in Q1FY16.
- **Personal Care: Includes Body Soap, Face Wash, Toothpaste, Deo Classic, Talcum Powder, After Shave, Moisturiser.**
  - Revenues for the quarter ended June 30<sup>th</sup> 2016 stood at Rs. 55.2 crore up 14.1% as against Rs. 48.4 crore. Segment Results for the same period were recorded at Rs. 10.8 crore, as against Rs. 10.9 crore in Q1FY16.

*Commenting on the performance, Mr. M P Ramachandran – Chairman & Managing Director, Jyothy Laboratories Ltd said, “FY17 began on a good note. Though majority of our business segments grew ahead of industry the household insecticide business was impacted due to extended summer. Good monsoon across most of the country will see a revival of demand in consumer good.*

*“With our continued efforts of differentiated positioning, we are confident of capturing greater consumer mindshare which will help us grow ahead of the market.” He further added*

**ABOUT JYOTHY LABORATORIES:**

Jyothy Laboratories Ltd, a fast moving consumer goods Company was founded in 1983 by Mr. M P Ramachandran. Over the years the company has evolved from a single product proprietary firm into a multi brand, BSE & NSE listed company involved in the manufacturing and marketing of products in fabric care, mosquito repellent, surface cleaning, personal care and incense sticks.

The company boasts of 10 brands in its kitty including **Ujala, Maxo, Exo, Henko, Pril, Margo, Neem, Chek and Mr. White** that are well-known and established brands in their respective categories.

The company is also engaged into service sector in organized laundry to provide “World class laundry at affordable price at your doorstep” through its subsidiary ‘Jyothy Fabricare Services Limited’.

**For more information, please contact:**

Neetu Kashiramka Vice President- Finance, Jyothy Laboratories Ltd Tel: +91-22- 6689 2800 E-mail: <a href="mailto:neetu@jyothy.com">neetu@jyothy.com</a>	Snehal Vaidya Adfactors PR M: +91 98201 67242 E-mail: <a href="mailto:snehal.vaidya@adfactorspr.com">snehal.vaidya@adfactorspr.com</a>
--	---